

AGENT SERVICES OF AMERICA

Business Solutions for you . . . Planning, Product and Underwriting Solutions for your Clients.

***Agent Services of America's
Business Solution
for
Independent Life Insurance Agents.***

If you are a licensed life insurance agent who is interested in delivering better life insurance, annuity, disability insurance and long term care insurance solutions to you clients and you would like to:

- Grow your business.
- Save time in the course of your busy day.
- Improve your experience of doing business.
- Receiving the kind of service you deserve.

In an environment of respect, trust and appreciation.

We would like to send you information about what Agent Services of America offers independent agents in a business relationship.

But first, we would like to learn a little about your business and what's important to you right now.

1. How long have you been in the business?
 - a. Less than one year
 - b. One to three years
 - c. Four to nine years
 - d. Ten to twenty years
 - e. Twenty to thirty years
 - f. Over thirty years
2. What licenses/registrations do you have?
 - a. Life and Annuity
 - b. Health only
 - c. Life, Health and Variable Annuity
 - d. Property & Casualty
 - e. P&C, Auto and Personal Lines
 - f. Securities (Ser. 6, 7, 24, 26, other)
 - g. Investment Advisor (Ser. 65 or 66)
3. What are your current active lines of business?
 - a. Life Insurance
 - b. Annuities
 - c. Disability Insurance
 - d. Long Term Care Insurance
 - e. Health Insurance
 - f. Medicare Supplements
 - g. P&C and Personal Lines
 - h. Investments
4. What is your primary client profile?
 - a. Individuals and working families
 - b. Business Owners, Executives and professionals

- c. Retirement Planning
- d. Retired Clients – Senior Market
- e. Charitable Planning
- f. Estate and Legacy Planning
- g. Special niche market

5. Are you a captive agent?

- a. Yes
- b. No

If yes, what is your company affiliation? _____

If captive, which would best apply?

- c. I may be interested in a new source for my outside business.
- d. I may be interested in a new primary company affiliation.
- e. I may become an independent and may be looking for a source for products and services.

6. Do you currently do business with any Insurance Brokers, IMOs or Independent Agencies now?

- a. Yes
- b. No

If yes, could you tell us who they are? _____

7. What is your greatest business challenge right now?

8. What is your clients' most common challenge right now?

To learn more please provide your contact information:

Your Full Name:

Name you go by, if different:

Company Name:

Address:

City, St Zip:

Primary Phone:

Second or Mobile Phone:

e-Mail Address:

Please fax or email this form to:

- 866-462-0021
- info@agentsvs.com

Please call if you have any questions:

- 877-739-1172